



■ ■ **LATTANZIO**
KIBS

knowledge
intensive
business
services

Company profile

Economic growth as a tool for development

Fostering public sector and business together

Integration of local and business development

Whenever implementing innovation programs in favour of sustainable growth, Lattanzio KIBS adopts a public-private partnership approach leveraging its ability to transform public initiatives into opportunities to develop the business sector. At a national level, the economy is increasingly characterized by the availability of public resources to support the private sector, particularly SMEs. These resources are intended to attract foreign investments, strengthen business competitiveness on international markets, stimulate innovation, increase employment, and promote territorial development.

STRATEGY & PUBLIC POLICY ADVISORY

Modernization of public sector as a crucial challenge

Thanks to its unique mix of knowledge and skills, Lattanzio KIBS develops and implements reform projects responding to the needs of the public sector. These reforms are required to cope with economic and social challenges. Civil society, citizens, enterprises worldwide are constantly demanding a more efficient public sector capable to act as a leverage for economic growth, a prerequisite for the global development agenda.

PUBLIC ADMINISTRATION REFORM

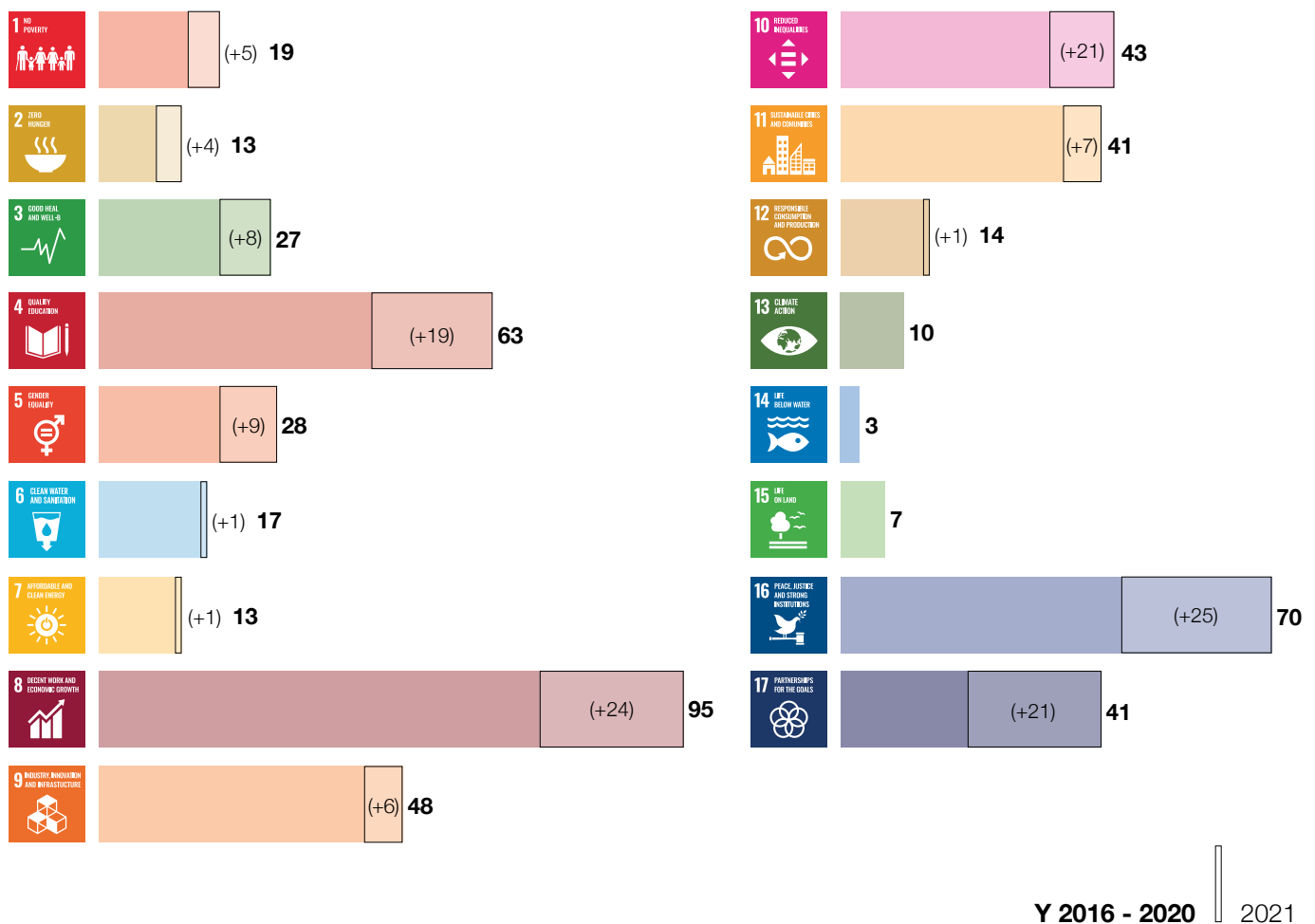
Support to emerging markets and innovation

Lattanzio KIBS targets its international cooperation activities towards emerging countries where innovation policies are currently promoted, by keeping a typically Italian adaptive and flexible approach. In these countries, the constant reform programs meet the need to implement processes for which the group has a recognized expertise.

EMERGING COUNTRIES

Focus on United Nations Sustainable Development Agenda

Distribution of Lattanzio KIBS' projects per SDGs



Lattanzio KIBS is committed to some of the SDGs set by the United Nations, knowing that the implementation of the projects in which the Group is involved has an impact on the 2030 targets.

By joining the United Nations Global Compact, the Group published its Communication on Progress 2021, committing itself to supporting the 10 Principles of the United Nations project in the four macro-areas of human rights, labour, environment and anti-corruption.

Lattanzio KIBS

Hub of excellence for consulting at system level

ADVISORY

Strategic policy planning, Planning and control systems
Organizational, process and design analysis
Change management, Innovation Labs

MONITORING & EVALUATION

EU Programs evaluation
International Programs and Projects evaluation
Studies and Investigations, Surveys and Research, Customer Analysis

LEARNING

Skills assessment and training plans
Integrated digital learning systems, Gamification
Knowledge management, Capacity building
Classroom training, Digital learning content

COMMUNICATION

Institutional communication
EU funded Programs communication
Event management, Internationalization, Participatory Processes
Budgets, One-stop shops, Youth Centers

TECHNICAL ASSISTANCE

Governance of Programs co-financed by the ESIF
EU Programs programming and implementation
Monitoring
Auditing & Control

DIGITAL TRANSFORMATION

Process reengineering
Information systems design & development

BUSINESS TO GOVERNMENT

Open innovation & PA
Start-ups acceleration to the public market

FOUNDATION

1999

HEADQUARTERS

ITALY | MILAN, ROME, BARI
BELGIUM | BRUSSELS

TEAM

109 PROFESSIONALS

REFERENCES

+ 3500 PROJECT ASSIGNMENTS
130 COUNTRIES

Lattanzio KIBS is the most important consulting boutique for the public sector operating on the global market.

It integrates different knowledge intensive business services:

Advisory, Monitoring & Evaluation, Learning, Communication, Technical Assistance, Digital Transformation, Business to Government. The advantage is therefore a design able to enrich customer's vision and ability in order to achieve their objectives by guaranteeing high quality services.

Lattanzio KIBS is able to combine Italian typicality in consulting - flexibility, innovation and creativity - with strong technical know-how in its core practice areas, making use of a systemic contamination of expertise and an international vision. These are key aspects which allow the company to operate on complex projects and in different geographical areas by ensuring excellent practices and winning solutions.



A synergy of expertise at the core
of our business offer

**Continuous innovation is the added value of management
consulting in a scenario of radical transformation**

PUBLIC ADMINISTRATION REFORM & GOVERNANCE

NEW PUBLIC MANAGEMENT
PLANNING & CONTROL SYSTEMS
ADMINISTRATIVE SIMPLIFICATION
PROGRAMMING & FUNDS MANAGEMENT
ACCOUNTABILITY
QUALITY OF SERVICE

JUSTICE & SECURITY

ORGANIZATIONAL IMPROVEMENT
RULE OF LAW

LOCAL DEVELOPMENT

REGIONAL IMPROVEMENT | REGIONAL INTEGRATION
STRATEGIC PLANNING & PLACE MARKETING
INTERNATIONAL GROWTH

PRIVATE SECTOR DEVELOPMENT

SMEs DEVELOPMENT | TRADE
START-UPS & BUSINESS INCUBATION

AGRICULTURE, FORESTRY & FISHERY

RURAL DEVELOPMENT
PRODUCTION & LIVESTOCK
FOOD SECURITY | FOOD SAFETY

EDUCATION & SOCIAL POLICIES

EMPLOYMENT & LABOUR MARKET
VOCATIONAL TRAINING | EDUCATION SYSTEM

HUMAN RIGHTS

WOMEN EMPOWERMENT | CHILDREN RIGHTS
FRAGILITY & CRISIS MANAGEMENT
MIGRATION | DEMOCRACY

ENERGY & ENVIRONMENT

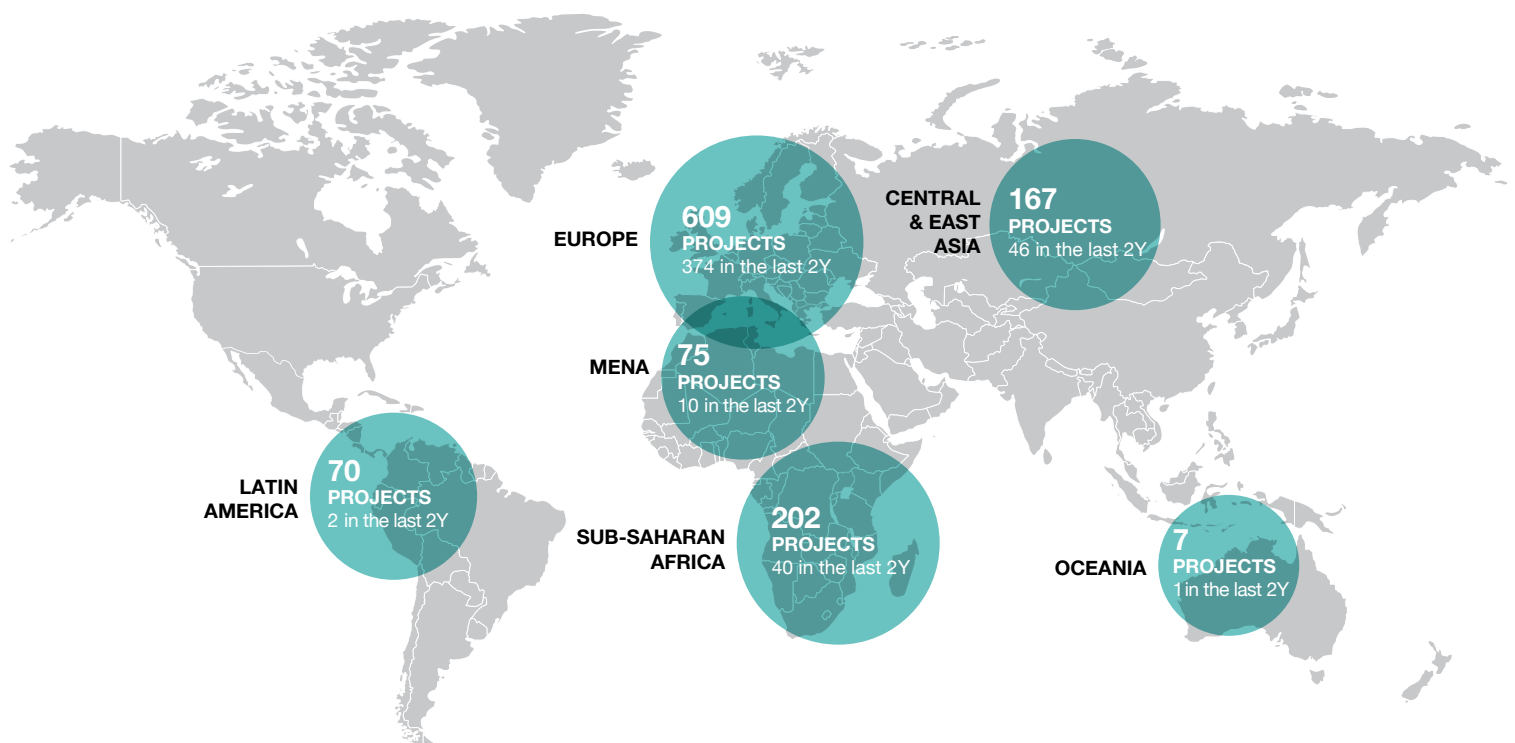
SUSTAINABILITY TRANSITION
ENVIRONMENTAL CRIME PREVENTION &
LEGAL ORDER | NUCLEAR SAFETY

Settori di expertise



Projects
implemented
in 130 Countries

500+ clients



+ 75 Global projects

Alongside the European Commission, the United Nations, the World Bank and some of the most relevant international cooperation funding and development organizations



Client Portfolio

ITALY

Central administrative bodies & authorities - AEEG - Autorità per l'Energia Elettrica e il Gas, Autorità garante per l'infanzia e l'adolescenza, Banca d'Italia, Dipartimento Funzione Pubblica, Dipartimento Innovazione Tecnologica, DGCS - Direzione Generale per la cooperazione allo sviluppo, Ministero Attività Produttive, Ministero dei Beni Culturali, Ministero degli Affari Esteri, Ministero del Commercio Internazionale, Ministero dell'Ambiente e della Tutela del Territorio e del Mare, Ministero della Difesa, Ministero dell'Economia e delle Finanze, Ministero della Giustizia, Ministero delle Infrastrutture e dei Trasporti, Ministero dell'Interno, Ministero dell'Istruzione dell'Università e della Ricerca, Ministero del Lavoro e delle Politiche Sociali, Ministero delle Politiche Agricole Alimentari e Forestali, Ministero della Salute, Ministero dello Sviluppo Economico, Presidenza del Consiglio dei Ministri

Public companies - ANPAL - Agenzia Nazionale Politiche Attive Lavoro, Consip S.p.A., EDISON Energia, ENI S.p.A., Equitalia, Ferrovie dello Stato Italiane, FI.R.A. S.p.A., FORMEZ, GSE S.p.A. - Gestione dei Servizi Elettrici, Infratel Italia S.p.A., IPZS - Istituto Poligrafico e Zecca dello Stato, IREN, Poste Italiane S.p.A., RFI Rete Ferroviaria Italiana S.p.A., SOGEI, Sogesid S.p.A., Sport e salute S.p.A., Studiare sviluppo, Trenitalia S.p.A.

Regional administrative bodies - Abruzzo, Basilicata, Calabria, Campania, Consiglio Regionale dell'Abruzzo, Consiglio Regionale del Friuli Venezia Giulia, Consiglio Regionale della Lombardia, Emilia-Romagna, Friuli Venezia Giulia, Lazio, Liguria, Lombardia, Marche, Molise, Piemonte, Puglia, Sardegna, Sicilia, Toscana, Umbria, Valle d'Aosta, Veneto

Provincial administrations - Agrigento, Alessandria, Ancona, Brindisi, Cagliari, Caltanissetta, Campobasso, Caserta, Catanzaro, Città Metropolitana di Cagliari, Città Metropolitana di Messina, Città Metropolitana di Milano, Città Metropolitana di Palermo, Città Metropolitana di Torino, Cosenza, Cuneo, Enna, Firenze, Forlì e Cesena, Genova, Lecco, Lecco, Livorno, Lucca, Macerata, Massa Carrara, Messina, Milano, Napoli, Novara, Nuoro, Olbia Tempio, Oristano, Padova, Palermo, Pistoia, Prato, Provincia autonoma di Bolzano, Provincia autonoma di Trento, Roma, Salerno, Savona, Taranto, Torino, Venezia, Vercelli, Vibo Valentia

Municipal administrations - Affile, Alcamo, Anzola nell'Emilia, Aosta, Arco, Augusta, Avellino, Avola, Azzano Decimo, Bagno a Ripoli, Bari, Basiliano, Battipaglia, Bolzano, Borgo San Lorenzo, Brindisi, Cagliari, Campo di Giove, Candiolo, Capannori, Casoria, Cavriago, Cernusco sul Naviglio, Cerro al Lambro, Corsico, Cremona, Crotone, Desenzano del Garda, Enna, Ercolano, Favara, Finale Ligure, Filiano, Firenze, Foggia, Forlì, Genova, L'Aquila, Latina, Lecce, Livorno, Lodi, Liri Porto San Paolo, Lucca, Macherio, Maglie, Maniago, Mantova, Marsala, Matera, Melegnano, Merano, Merate, Messina, Milano, Molletta, Monreale, Monza, Mortara, Napoli, Oristano, Paderno, Padova, Palermo, Pantelleria, Parma, Partinico, Pesaro, Pesca, Piacenza, Piacerno, Pioltello, Pomigliano d'Arco, Porcia, Prato, Quartu Sant'Elena, Reggio Calabria, Rivoli, Roma, Romans d'Isenzo, Roseto degli Abruzzi, San Giovanni Lupatoto, San Giuliano Terme, Santa Maria a Monte, San Vito al Tagliamento, San Vito lo Capo, Sedegliano, Scafati, Schio, Seregno, Settimo Milanese, Siracusa, Taranto, Tempio Pausania, Termini Imerese, Trento, Trevignano Romano, Unione dei comuni di Montiferru e Alto Campidano, Vercelli, Verona, Vicari, Vimodrone, Zola Predosa

National agencies - ACI Informatica S.p.A., AGEA - Agenzia per le erogazioni in agricoltura, ANCI Nazionale, ANCITEL, Agenzia del Demanio, Agenzia delle Dogane, Agenzia del Territorio, Agenzia delle Entrate, Agenzia di Sviluppo Integrato, ARPAL - Agenzia Regionale per le Politiche Attive del Lavoro, CNF - Consiglio Nazionale Forense, CNR - Consiglio Nazionale delle Ricerche, CONI, ENAC, ENAIP Nazionale, ENIT - Agenzia Nazionale del Turismo, ICE - Agenzia per la Promozione all'Estero e l'Internazionalizzazione delle Imprese Italiane, INAIL, INPS, INVALSI - Istituto Nazionale per la Valutazione del Sistema Educativo di Istruzione e Formazione, ISA - Istituto Superiore Antincendi, IPSEMA - Istituto di previdenza per il settore marittimo, ISAE, ISFOL, ISTAT, Istituto Agronomico d'Oltremare, INGV - Istituto Nazionale di Geofisica e Vulcanologia, Italia Lavoro

Local agencies - ACM Dolo, Agenzia Lavoro & SviluppoImpresa, Agenzia di Promozione Economica della Toscana, Agenzia Regionale dei Parchi del Matese, Agenzia Sviluppo Regione Lazio, Agenzia Veneta per i pagamenti in Agricoltura, AMGAS Bari, AMPS Parma, AMTAB Bari, ANCI Liguria, ANCI Sardegna, ANCI Toscana, ARoS - Agenzia Regionale Sanitaria Puglia, ARIA - Azienda Regionale per l'Innovazione e gli Acquisti S.p.A., ARIFL - Regione Lombardia, ARIT - Regione Abruzzo, ARPA Campania, ARPA Molise, ARPA Piemonte, ARPEA Piemonte, ARPA Sicilia, ARPAC Campania, ARTA Abruzzo, ASAP Lazio, ASIS Lombardia, ASPES Pesaro, Associazione intercomunale Terre Verdiane, ASTEM Lodi, AVEPA, CELVA, Centro servizio protezione civile Emilia Romagna, CIIP Ascoli Piceno, CISPTEL, CODER Emilia Romagna, Comunità Montana Alta Versilia, Comunità Montana della Garfagnana, Conferenza dei Servizi di Controllo delle Regioni e Province, Consorzio Tindari Nebrodi, Consorzio Valle d'Aosta delle Agenzie Locali, Comunità Montana Monti Lattari, Comunità Montana dei Monti Dauni Meridionali, Comunità Montana

Mugello, CSI Piemonte, EDISU Piemonte, Ente Foreste della Sardegna, Ente Parco del Matese, Fondazione Sistema Toscana, Ente Parco Nazionale del Vesuvio, Ervet S.p.A., Eupolis Lombardia, GAL Val d'Anapo, GAL Gargano, InnovaPuglia, IREF Lombardia, Gect Euregio Senza Confini r.l., Intercent-ER, IREF Lombardia, La Città Ideale Consortium, LAORE Sardegna, LEM - Fondazione Livorno Euro Mediterranea, Lombardia Informatica, Navicelli di Pisa S.r.l., Net Spring S.r.l., OICS - Osservatorio Interregionale Cooperazione Sviluppo, PD Gruppo Consiliare Regione Lombardia, POLIS Lombardia, Prefettura di Reggio Calabria, Prefettura - U.T.G. di Catania, Prefettura - U.T.G. di Brindisi, Prefettura - U.T.G. di Napoli, Prefettura - U.T.G. di Vibo Valentia, Puglia Sviluppo, Regione Lazio ADISU, Regione Umbria WEBRED, Sannio Europa, Sardegna It S.r.l., SER.TA, SCR Piemonte, SFIRS - Società Finanziaria Regione Sardegna, Sviluppo Italia Basilicata, Società Entrate Pisa, SVM - Sviluppo Marche, Sviluppoumbria S.p.A., Unione Valdera, Valle Umbra e Sibillini - GAL, Valle Umbra Servizi

Chambers of commerce - Arezzo, Belluno, Catania, Formaper, Lucca, Milano, Mondimpresa, Roma, Torino, Trento, Unioncamere, Varese

Educational organizations, schools and universities - Cegos Italia, DiSCo - Ente Regionale per il Diritto allo Studio e la promozione della Conoscenza, CNIPA Puglia, Collegio Universitario di Torino 'Renato Einaudi', Con i Bambini, EUFORM, Cooperativa Sociale Lindbergh, CPIA 1 Firenze, CSAVRI, Eni Corporate University, FBA, Fondazione ICON, Fondazione Scuola dei beni e delle attività culturali, Fondazione spazio reale, Fondo Banche Assicurazioni, IAL FVG - Innovazione apprendimento lavoro, Infomedia S.r.l., Isida, Istituto artistico Passaglia, Istituto Commerciale L. Einaudi, Istituto Suore Francescane Angeline, Mathesis Italia S.r.l., Politecnico di Torino, Quinn - Consorzio Universitario in Ingegneria per la Qualità e l'Innovazione, Scuola Superiore Sant'Anna, Trentino School of Management, Unitelsardegna, Università degli Studi di Genova, Università degli Studi di Messina, Università degli Studi Suor Orsola Benincasa, Università degli Studi di Firenze, Università degli Studi di Salerno, Università degli Studi di Trieste, Tecnofor, Zefiro società cooperativa

Health and social services - Agenzia per l'Inclusione Sociale del Patto Territoriale Nord Barese-Ofantino, ASL4 Chiavari, ASL - Città di Castello, ASM - Azienda sanitaria municipalizzata di Folligno, Associazione Amici di Strada, ATS - Bari, Associazione - LA MIA BARI, ATC Torino, ATS - Sant'Eramo, AOU - Policlinico di Bari, Azienda Ospedaliera S. Croce e Carle, Azienda Speciale Farmacie comunali, CDI - Centro Diagnostico Italiano, CGM - Consorzio Gino Mattarelli, Cooperativa Sociale e di Lavoro O.S.A., Istituto di Ricerche Farmacologiche Mario Negri, Istituto Fisioterapici Ospedalieri, ROI - Registro Osteopati d'Italia - IZS - Istituto Zooprofilattico Sperimentale, Ospedale Vittorio Emanuele di Gela, SIFO

Judicial courts - Bolzano, Caltanissetta, Castrovillari, Catanzaro, Cosenza, Crema, Cremona, Marsala, Messina, Palermo, Palmi, Reggio Calabria, Rossano Calabro, Vibo Valentia

Procure - Bolzano, Caltanissetta, Reggio Calabria

Corti d'Appello - Caltanissetta, Catanzaro, Palermo, Reggio Calabria, Salerno
Uffici del Procuratore Distrettuale - Bolzano, Caltanissetta, Castrovillari, Catanzaro, Cosenza, Crema, Cremona, Enna, L'Aquila, Marsala, Milano, Palmi, Pescara, Reggio Calabria, Rossano Calabro, Termini Imerese, Trapani, Venezia, Vibo Valentia

Security agencies - Carabinieri, Centro Simulazione e Validazione dell'Esercito, Corpo Forestale della Sardegna, Corpo Forestale dello Stato, Guardia di Finanza, Polizia di Stato, Polizia Penitenziaria, Protezione Civile Emilia-Romagna, Vigili del Fuoco

Private Companies - Allianz Bank, Amgen Dompé S.p.A., Aruba PEC S.p.A., Atos Origin, BIP - Business integration Partners, De Cecco, Enel, E.ON Italia S.p.A., FCA Italy, Fiat SE.P.IN. S.c.p.A., Fillattice, GEDI Digital S.r.l. GEDI Periodici e Servizi S.p.A., Ginsana S.A., Gruppo Carraro S.p.A., ILLVA Saronno, Intesa Sanpaolo, Istituto Geografico De Agostini, Italcementi S.p.A., KPMG Fides Servizi di Amministrazione S.p.A., Lavazza, LUXOTTICA, Merloni - Indesit Company S.p.A., Microarea, Oracle Italia S.r.l., Safilo, SELEX Eltag S.p.A., Telecom Italia, Unipol, Var Group S.p.A., Volkswagen Group Italia

Business and trade union organizations - Associazione amici dell'Accademia della Crusca, ACAI Nazionale - Associazione Cristiana Artigiani Italiani, ACAI Sicilia, Associazione PLURAL, Assolombarda servizi, Cantina Sociale Zangara Società Cooperativa A.R.I., CIIP - Consorzio idrico intercomunale, Consorzio Garanzia Fidi, Consorzio Mesogeo, Consorzio Polo Tecnologico Magona, Consorzio Progetto Lazio 92, Consorzio Servizi Ateneo di Firenze, Consorzio Tecnologie Meccaniche Centro Italia, Consorzio Zona Industriale Apuana, CSA Lombardia, Fondimpresa, MSC - Manutencoop Società Cooperativa, Pyke, SFCU Sistemi Formativi Confindustria Umbria

At all institutional levels
throughout Italy



EUROPA

Albania - CFCU - General Directorate for Financing and Contracting of EU funds, World Bank and other donors, Ministry of Finance
Austria - FHV - Fachhochschule Vorarlberg, Kapsch BusinessCom, Joanneum Research Forschungsgesellschaft mbH, Wirtschaftsuniversität Wien
Belgium - College of Europe, VBJK
Bosnia and Herzegovina - Ministry of Governance and Home Affairs
Bulgaria - Bulgarian National Association of Municipalities, Municipality of Sofia, PALGO - Center for Public Administration and Local Government, "Paisii Hilendarski" Plovdiv University, Ministry of Regional Development
Cyprus - Municipality of Limisso
Croatia - Handicraft Chamber of Varadzin, HR - Central Finance and Contracting Agency, HRV - Ministry of Agriculture of Croatia, Ministry of Finance, Ministry of Public Administration, Ministry of Regional Development
Czech Republic - Cegos Czech
Denmark - Ministry of Foreign Affairs of Denmark
Finland - University of Jyväskylä
France - Axa, Cegos France, CNED - Centre national d'enseignement à distance, École supérieure des sciences économiques et commerciales, ORT France, Université Lumière Lyon 2
Germany - Deutsche Gesellschaft für Internationale Zusammenarbeit, FH Lübeck - Virtuelle Fachhochschule, Gottfried Wilhelm Leibniz Universität Hannover, Hochschule Karlsruhe Technik und Wirtschaft, Universitaet Bremen, Universität Hildesheim
Greece - Xanti District Union of Local Agencies
Hungary - Technology Ltd./Dennis Gabor College
Kosovo - Ministry of Public Administration
Macedonia - MISA - Ministry of Information Society and Administration, MOES - Ministry of Education and Science, SEA - Secretariat for European Affairs, NF - National Fund, Central Financing and Contracting Department (CFCD) and the Senior Programming Officers (SPOs)
Malta - Ministry for Resources and Rural Affairs
Moldova - Agency for Industrial Restructuring
Norway - Norwegian Defence ADL Centre, Sintef
Netherlands - DBC Onderhoud e-learning for Health, Open Universiteit, Technische Universiteit Delf, Technische Universiteit Eindhoven, Vrije Universiteit
Portugal - Algarve University, IFB - Instituto Formacao Bancaria
Romania - Agentia Nationala a Functionarilor Publici, Central Finance and Contracting Unit, Centru ADRC - Regional Development Agency, MDRAP, Ministerul dezvoltarii regionale administratiei publice si fondurilor europene, Ministry for Agriculture and Rural Development, Ministry for European Funds, Ministry for Labor, Family, Welfare and Elderly People, Ministry for Regional Development and Tourism, Ministry of Administration and Interior, Ministry of Development, Public Works and Housing, Ministry of Economy, Ministry of European Integration, Ministry of Internal Affairs, Ministry of Public Finance, Ministry of Regional Development and Public Administration, North-East Regional Development Agency, North-West Regional Development Agency, Paying Agency for Rural Development and Fisheries, Provincial Councils of: Braila, Calarasi, Caras Severin, Cluj, Dolj, Giurgiu, Ialomita, Mehedinți, Olt, Timisoara, Valcea, Municipalities of Baia Mare and Satu Mare, Craiova, Drobeta Turnu Severin, Fetesti, Giurgiu, Novaci, Slatina, Regional Development Agency for Bucharest-Ilof, Regional Development Agency South-West Oltenia, South-East Regional Development Agency, Superior Council of Magistracy, West Regional Development Agency
Serbia - Chamber of Commerce and Industry of Uzice, Ministry of Finance, Ministry for Public Administration and Local Self-government, Municipality of Belgrade, Public officers Association, Standing Conference of Towns and Municipalities
Spain - Barcelona Municipal Institute of Markets, Escuela Militar de Paracaidismo, Fundacion Esade, Ministerio Defensa Espana, Sociedad anonima española, Universidad Cardinal Cisneros
Sweden - Rikssarkivet - Fyrverkarbacken, Lund University
Switzerland - Central Government, Ministry of Agriculture
Turkey - CFCU - Undersecretariat of Treasury, Ministry of Agriculture and Rural Development, Ministry of Environment and Urbanization, Ministry of Labour and Social Security
UK - British Council, Brunel University, Coventry University, HSBC HOLDING PLC, Kaplan Financial LTD, NHS Health Education England, Oxford Learning, School of Computing Faculty of Engineering, Sheffield Hallam University
Ukraine - Center for Corporate Restructuring and Private Sector Development, Ministry for Center for Corporate Restructuring and Private Sector Development, Ministry for Emergencies, Ministry of Economics, State Committee for Regulation and Entrepreneurship policies

OCEANIA

Australia - Australian Department of Defence, Griffith University
New Zealand - MOE - Ministry of Education New Zealand

Significant projects in several socio-economic and cultural contexts worldwide



MIDDLE EAST & NORTH AFRICA

Algeria - Ministry of Labour
Egypt - Central Government, Ministry of Commerce and Industry, Ministry of Trade and SMEs, National Research Center
Jordan - Jordanian Investment Center, Ministry of Planning and International Cooperation
Kuwait - National Fund for SMEs, The American Creativity Academy
Lebanon - Lebanese Civil Society Organisations, Souk Al Taieb
Morocco - Agence nationale de lutte contre l'analphabétisme, Ministry of Environment
Oman - Ministry of Education
Tunisia - HAICOP - Haute Instance de la Commande Publique, Ministère de la Planification et de la Coopération Internationale

SUB-SAHARAN AFRICA

Benin - Ministry of Economy
Burundi - HRMO - Management Office Burundi, Ministry of Justice
Central African Republic - Ministry of Governance and Home Affairs
Gabon - Ministry of Economy & Sustainable Development, Ministry of Trade
Ghana - Ministry of Economy and Sustainable Development, Ministry of Finance, Ministry of Local Self-government and Rural Development
Malawi - Ministry of Rural Development
Mozambique - Ministry of Interior, Central Government
Namibia - Department for Public Service Management, Department of the Office of the Prime Minister, Secretariat of the Planning Commission, State secretariat and national authorising officer of the EDF
Nigeria - ECOWAS - Economic Community of West African States, Ministry of Education
Rwanda - NISR - National Institute of Statistics Rwanda, Regional Organisations
São Tomé e Príncipe - Ministère des Infrastructures, Ressources Naturelles et Environnement
Sierra Leone - Government of the Republic of Sierra Leone, HRMO - Human Resources Management Office, Ministry of Justice
Somalia - Central Government
South Africa - Ministry of Cooperative Governance and Traditional Affairs, NPCA - NEPAD Planning and Coordinating Agency
Swaziland - Central Government, Ministry of Agriculture
Tanzania - Kinondoni Municipal Council
Zimbabwe - Local Government Association, Zimbabwe Parks and Wildlife Management Authority

CENTRAL & EAST ASIA

Afghanistan - Central Government, Comprehensive Agriculture and Rural Development - Facility, MAIL - Ministry of Agriculture Irrigation and Livestock
Armenia - Ministry of Education and Finance, Ministry of Transportation and Railways Administration
Brunei - Indah Sejahtera
Hong Kong - Cegos Hong Kong
Indonesia - Indonesia TFC - Trade Cooperation Facility
Jordan - Jordanian Investment Center, Ministry of Planning and International Cooperation
Kazakhstan - Central Government
Kirghizistan - Ministry of Education and Science
Myanmar - Ministry of Agriculture, Department of social welfare and rural development of Myanmar
Pakistan - Government of Pakistan, PPAF - Pakistan Poverty Alleviation Fund
Palestine - Government of Palestine
Russia - Ministry of Commerce and Economic Development,
Saudi Arabia - National Center for e-learning and Distance Learning
Singapore - Kydon Technologies Pte Ltd, Universitas 21 Glo
Vietnam - Ministry of Foreign Affairs

AMERICA

Central and Latin
Argentina - Servicio Nacional de Sanidad y Calidad Agroalimentaria
Barbados - OECS Network of Excellence in Tourism and Hospitality Training and Education
Bolivia - Ministry of Rural and Spatial Development
El Salvador - FEPADE - Fundacion Empresarial para el Desarrollo Educativo
Guyana - Guyana Lands and Surveys Commission
Guatemala - Ministry of Economy
Honduras - Instituto Nacional de Conservación y Desarrollo Forestal
Mexico - Instituto Latinoamericano de la Comunicación Educativa
Nicaragua - Central Government

Northern
Canada - Department of Foreign Affairs Trade and Development
USA - OCC - Office of the Comptroller of the Currency, American Express Services Europe Limited

UN SPECIALIZED AGENCIES

FAO - Food and Agriculture Organization
IFAD - International Fund for Agricultural Development
ILO - International Labour Organization
IOM - International Organization for Migration
UNDP - United Nations Development Programme
UNESCO - United Nations Educational, Scientific and Cultural Organization
UNFPA - United Nations Population Fund
UNHCR - United Nations High Commission for Refugees
UNICEF - United Nations International Children's Emergency Fund
UNIDO - United Nations Industrial Development Organization
UNOPS - United Nations Office for Project Services
UN Women - United Nations Entity for Gender Equality and the Empowerment of Women
WFP - World Food Programme

EUROPEAN INSTITUTIONS

EU Agencies

BTSF - Better Training for Safer Food
EACEA - European Education and Culture Executive Agency
EAR - European Agency for Reconstruction
ECDC - European Centre for Disease Prevention and Control
EFSA - European Food Safety Authority
EIPA - European Institute of Public Administration
EIOPA - European Insurance and Occupational Pensions Authority
EMSA - European Maritime Safety Agency
ENPI - European Neighbourhood and Partnership Instrument
ETF - European Training Foundation
UFM - Union for the Mediterranean
European Commission - DG for Budget, DG DEVCO/EuropeAid, DG Education, DG Enlargement, DG Environment, DG External relations, DG Health and Consumer, DG Health and Food safety, DG Human Resources, DG Information Society and Media, DG NEAR Directorate, DG REGIO Directorate-General for Regional and Urban Policy DG Research, DG Trade, EC - European Commission, FPI - Service for Foreign Policy Instruments

EU Delegations - Afghanistan, African Union, Albania, Algeria, Angola, Argentina, Armenia, Azerbaijan, Bangladesh, Barbados, Belgium, Belize, Benin, Bhutan, Biellorussia, Bolivia, Bosnia and Herzegovina, Botswana, Bulgaria, Burkina Faso, Burundi, Cambodia, Cameroon, Cape Verde, Caribbean, Cayman Islands, Central African Republic, China, Colombia, Comoros, Congo, Costa Rica, Cyprus, Djibouti, Egypt, El Salvador, Ethiopia, Fiji, Gabon, Ghana, Guatemala, Guinea-Bissau, Guyana, Haiti, Honduras, India, Indonesia, Iraq, Israel, Ivory Coast, Jamaica, Jordan, Kenya, Kirghizistan, Kosovo, Lebanon, Liberia, Macedonia, Madagascar, Malawi, Maldives, Mali, Mauritania, Moldova, Mongolia, Montenegro, Morocco, Mozambique, Myanmar, Namibia, Nicaragua, Niger, Nigeria, Pakistan, Palestine, Peru, Philippines, Romania, Rwanda, Senegal, Serbia, Sierra Leone, Somalia, South Africa, South Sudan, Sudan, Sri Lanka, Suriname, Swaziland, Switzerland, Syria, Tajikistan, Tahiti, Tanzania, Tchad, Thailand, Togo, Tunisia, Turkey, Uganda, Ukraine, Vietnam, West Bank, Zambia, Zimbabwe

National Authorizing Officer of the European Development Fund - Belize, Benin, Central African Republic, Tchad, Fiji, Guinea, Macedonia, Sierra Leone, Turkey

European Parliament

Secretary General of the European Council

INTERNATIONAL FINANCIAL INSTITUTIONS & DONORS

ADB - Asian Development Bank
AFD - French Development Agency
AFDB - African Development Bank
Commonwealth Secretariat
Council of Europe
DANIDA - Danish International Development Agency
EBRD - European Bank for Reconstruction and Development
IBRD - International Bank for Reconstruction and Development
IDB - Interamerican Development Bank
IFC - International Finance Corporation
ISDB - Islamic Development Bank
Millenium Challenge Corporation
SIDA - Swedish International Development Cooperation Agency
USAID - US Agency for International Development
World Bank

Assignments by the main
International Organizations

ADVISORY

A leading consulting firm
for the public sector,
one of the most referenced
players internationally

CORE SERVICES

STRATEGIC POLICY PLANNING

Strategic planning
Participatory planning
Territorial marketing

PLANNING AND CONTROL SYSTEMS

Planning, budgeting and management control
IT innovation and E-government
Quality assurance, transparency and service delivery

ORGANIZATIONAL, PROCESS AND DESIGN ANALYSIS

Programming, strategic and management control
Models and organizational structures
E-Government and E-procurement systems

CHANGE MANAGEMENT

Public service delivery analysis and re-engineering
Assessing and implementing change management activities
Know-how research and development

INNOVATION LABS

MONITORING & EVALUATION

For public-private
decision-making,
and monitoring and evaluation
of public policies

CORE SERVICES

EU PROGRAMS EVALUATION

Generative research for corporate innovation and local development
Consensus assessment and building
Stakeholder engagement
Predictive modeling and scenarios simulation
Crowdsourced insights cogeneration and proposal for large parties

INTERNATIONAL PROGRAMS AND PROJECTS EVALUATION

Mid-term and post evaluations
Impact and performance evaluations
Organizational and public investment assessments
Programming assessments and ex ante conditionalities
Analysis model, indicators and monitoring information systems
Ex ante evaluation of policies, programs and cooperation strategies
Evaluation of international cooperation strategies and programs

STUDIES AND INVESTIGATION

Impact and performance evaluations

SURVEYS AND RESEARCH

System analysis, dynamics, and evolutionary trends

CUSTOMER ANALYSIS

Customer satisfaction and Customer experience

LEARNING

The leading Italian provider
of integrated training solutions
and consulting on training
processes for public sector
and large private companies

CORE SERVICES

SKILLS ASSESSMENT AND TRAINING PLANS

Integrated and innovative learning models design and development
Ex ante, in itinere and ex post training monitoring and evaluation

INTEGRATED DIGITAL LEARNING SYSTEMS

E-learning systems design and implementation
Innovative learning solutions development and prototyping

GAMIFICATION

Custom gamification platform design and development

KNOWLEDGE MANAGEMENT

CAPACITY BUILDING

CLASSROOM TRAINING

Open source LMS platforms and Virtual Classroom implementation
for synchronous and asynchronous learning

DIGITAL LEARNING CONTENT

Digital educational content design and development
Cross platform and multi device training



www.exactls.com

One of the top global players
in providing software solutions
for knowledge and learning
content management



**LEARNING CONTENT
MANAGEMENT SYSTEM (LCMS)**

Single source, WYSIWYG authoring
for multiple output
Semantic knowledge repository
Smart project management
Integrated LMS

COMMUNICATION

One of the most skilled players
in Italy for the public sector

CORE SERVICES

INSTITUTIONAL COMMUNICATION

Analysis and communication policies and plans
Corporate social responsibility report
Open-government

EU FUNDED PROGRAMS COMMUNICATION

Technical assistance to EU Funds managing authorities and communication beneficiaries
Integrated communications strategy and plans
Creation of EU Programs' visual identity
Awareness and information campaigns
Innovative communication for public policy evaluation

EVENT MANAGEMENT

INTERNATIONALIZATION

Feasibility studies
Technical assistance to tourism and cultural marketing
Place and supply-chain promotion
Match-making

PARTICIPATORY PROCESSES

Cross-channel communication
Educational and stakeholder engagement campaigns
Public utility communication

BUDGETS

ONE-STOP SHOPS, YOUTH CENTERS

TECHNICAL ASSISTANCE



Supporting
the public administration
in the implementation
of EU Programs

CORE SERVICES

GOVERNANCE OF PROGRAMS CO-FINANCED BY THE ESIF

- Design and implementation of Program's management and control system
- Identification of innovative governance practices
- Verification of organizational and operational solutions
- Simplification and standardization of procedures
- Support to the Monitoring Committee

EU PROGRAMS PROGRAMMING AND IMPLEMENTATION

- Development of socio-economic analysis
- Definition of Program's strategic and operational framework
- Development of documents, models and tools to support implementation


MONITORING

- Definition of Program's monitoring indicators
- Reporting and decision support models
- Analysis of results and improvement activities

AUDITING & CONTROL

- Definition of sampling methodology
- Audit trails, manuals, checklists and reports development
- Control scheduling

DIGITAL TRANSFORMATION



IT solutions for the modernization
of the public administration

CORE SERVICES

PROCESS REENGINEERING

Regulatory digitization
Re-engineering of processes
Document management
Business intelligence

INFORMATION SYSTEMS DESIGN & DEVELOPMENT

Functional analysis
Software architectures
Development & Testing

BUSINESS TO GOVERNMENT



The Venture Development
program for public sector
digital innovation

CORE SERVICES

OPEN INNOVATION & PA

Study of factors and processes to improve efficiency and quality of services
Support for innovation actors at all stages

START-UPS ACCELERATION TO THE PUBLIC MARKET

Study of innovative players in the Italian scenario
Organizational, monitoring and process optimization analyses
Customized paths for access to public procurement

Lattanzio KIBS Studies & Research offers the decision - makers community a multi-level interpretation of key economic and social issues affecting both the public sector and businesses.

Among these topics is the Silver Economy, which Lattanzio KIBS is dedicating studies and research to, the only one of its kind in Italy in order to provide Silver Economy Network partners with a data-driven point of view, better understand this reality and encourage the activation of multi-stakeholder discussion forums.

Knowledge, best practices and success stories

Lattanzio KIBS Editore publishes research works, survey results, success stories and case studies of private organizations and public bodies, which play a key role in disseminating good practice and in fostering the debate among experts, influencers and decision-makers. The publications include business reference models and methods aimed at supporting innovative reform processes in specific domains.

Awards



ТИІМДІ БАСҚАРУ
IL BUON GOVERNO
GOOD GOVERNANCE

The “**Buon Governo Award**” is an international research grant designed to support students and researchers in order to foster the culture of public governance.

The 2016/2017 award edition has been developed in partnership with the Academy of Public Administration under the President of the Republic of Kazakhstan and the Embassy of Italy in Kazakhstan.



Nuove idee sulla Pubblica Amministrazione

The “**Premio TESI PA**” is an initiative promoted by Lattanzio KIBS in partnership with FORUM PA that has fostered R&D and the development of know-how on PA innovation since 2007.

The contest is open to all kinds of graduates, who have focused on innovative ideas for Italian PAs in their final papers.



Lattanzio KIBS for the Arts

We open our offices to solo shows, artistic and cultural projects, and creative events. Driving and reflecting change is thus the main continuity between Lattanzio KIBS and the arts.

Dialogue among
forms of knowledge



LATTANZIOnet

The website www.lattanziokibs.com enables users to access the online Documentation Center, which is free of charge and reserved for LATTANZIOnet subscribers. 100,000 subscribers, who can access the entire collection of seminar proceedings and databases, training resources and bibliographies, make the knowledge network. They can also receive a newsletter with group-related news, activities and projects related to the modernization of the public sector.

Certifications

Lattanzio KIBS is certified according to ISO 9001:2015 (Quality Management System), ISO 14001:2015 (Environmental Management System) for management consulting, research and training, publishing, information systems development and event organization, and complies with the requirements of SA8000:2014 (Social Accountability International Standard) for the implementation of a social responsibility management system regarding human rights, workers' rights and their welfare.



Lattanzio KIBS in business associations

Lattanzio KIBS is member of CONFINDUSTRIA ASSOCONSULT - Business Association of Management Consulting - which participates in CONFINDUSTRIA and FEACO (European Federation of Management Consulting Associations), ASSOLOMBARDA, ASSIRM and ELIG (European Learning Industry Group).

Ezio Lattanzio has served as President of FEACO, the European Federation of Management Consulting Associations, based in Brussels, from 2011 to 2018. He is Past President of Confindustria Assoconsult, the association of Confindustria that represents the management consulting sector in Italy, which he led from 2009 to 2014. He is also Past President of Confindustria Intellect - Italian Federation of Consulting, Communication, Research, Web Publisher - a position held in the two-year period 2014-2015. Since 2013 he has been a Board member of Elig, the European association to support the digital transformation of learning and education.



LATTANZIO

ADVISORY

MONITORING & EVALUATION

LEARNING

COMMUNICATION

TECHNICAL ASSISTANCE

DIGITAL TRANSFORMATION

BUSINESS TO GOVERNMENT



knowledge intensive business services

Lattanzio KIBS S.p.A.
Milan (Italy)
Via Cimarosa, 4 - 20144
T. +39 02 29061165

Milan | Rome | Bari
Brussels

info@lattanziokibs.com
www.lattanziokibs.com

