



■ ■ **LATTANZIO**
KIBS

knowledge
intensive
business
services

Company profile

Economic growth as a tool for development

Fostering public sector and business together

Integration of local and business development

Whenever implementing innovation programs in favour of sustainable growth, Lattanzio KIBS adopts a public-private partnership approach leveraging its ability to transform public initiatives into opportunities to develop the business sector. At a national level, the economy is increasingly characterized by the availability of public resources to support the private sector, particularly SMEs. These resources are intended to attract foreign investments, strengthen business competitiveness on international markets, stimulate innovation, increase employment, and promote territorial development.

STRATEGY & PUBLIC POLICY ADVISORY

Modernization of public sector as a crucial challenge

Thanks to its unique mix of knowledge and skills, Lattanzio KIBS develops and implements reform projects responding to the needs of the public sector. These reforms are required to cope with economic and social challenges. Civil society, citizens, enterprises worldwide are constantly demanding a more efficient public sector capable to act as a leverage for economic growth, a prerequisite for the global development agenda.

PUBLIC ADMINISTRATION REFORM

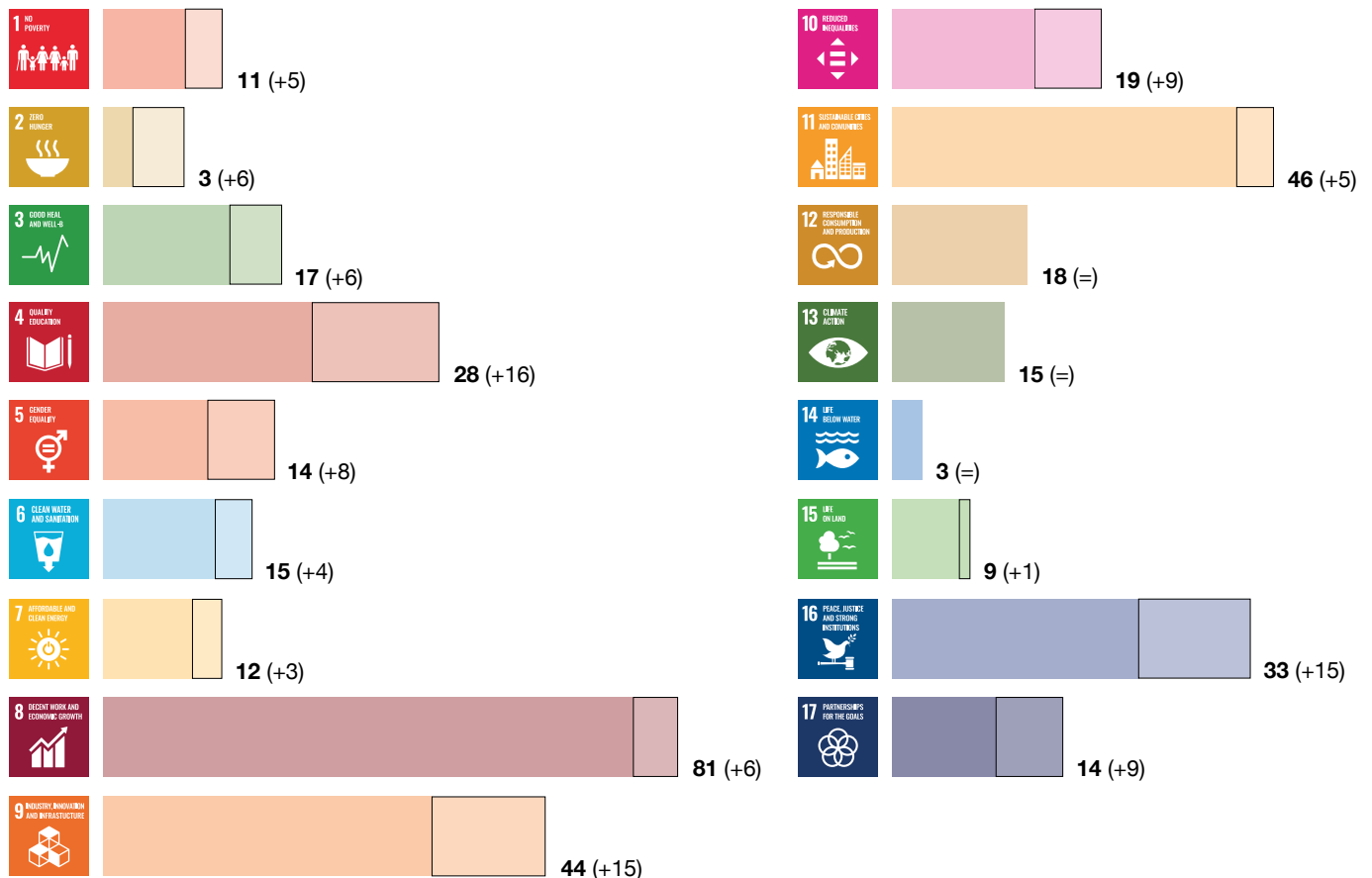
Support to emerging markets and innovation

Lattanzio KIBS targets its international cooperation activities towards emerging countries where innovation policies are currently promoted, by keeping a typically Italian adaptive and flexible approach. In these countries, the constant reform programs meet the need to implement processes for which the group has a recognized expertise.

EMERGING COUNTRIES

Focus on United Nations Sustainable Development Agenda

Distribution of Lattanzio KIBS' projects per SDGs



Y 2016 - 2020 2020

Lattanzio KIBS is committed to some of the SDGs set by the United Nations, knowing that the implementation of the projects in which the Group is involved has an impact on the 2030 targets.

By joining the United Nations Global Compact, the Group published its Communication on Progress 2020, committing itself to supporting the 10 Principles of the United Nations project in the four macro-areas of human rights, labour, environment and anti-corruption.

Lattanzio KIBS

Hub of excellence for consulting at system level

ADVISORY	Organizational analysis, process analysis and change management Programming, strategic and management control Territorial governance
TECHNICAL ASSISTANCE	EU Programs governance Programming and implementation Monitoring Auditing
MONITORING & EVALUATION	EU Programs evaluation International evaluation Monitoring & Customer analysis
LEARNING	Innovative classroom learning Knowledge infrastructures Research & Development
COMMUNICATION	EU funded Programs communication Institutional communication Visibility campaigns Territorial marketing
DIGITAL LAB	Integrated advisory and project management Design & Implementation Innovation
SAFETY QUALITY ENVIRONMENT	Management systems Legislation Training Organizational models

FOUNDATION
1999

HEADQUARTERS
ITALY | MILAN, ROME, BARI
BELGIUM | BRUSSELS

TEAM
109 PROFESSIONALS

REFERENCES
+ 3500 PROJECT ASSIGNMENTS
130 COUNTRIES

Lattanzio KIBS is a strategic consulting hub headquartered in Italy that operates globally.

It integrates different knowledge intensive business services: **Advisory, Technical Assistance, Monitoring & Evaluation, Learning, Communication, Digital Lab** and **Safety Quality Environment**. The advantage is therefore a design able to enrich customer's vision and ability in order to achieve their objectives by guaranteeing high quality services.

Lattanzio KIBS is able to combine Italian typicality in consulting - flexibility, innovation and creativity - with strong technical know-how in its core practice areas, making use of a systemic contamination of expertise and an international vision. These are key aspects which allow the company to operate on complex projects and in different geographical areas by ensuring excellent practices and winning solutions.



A synergy of expertise at the core
of our business offer

**Continuous innovation is the added value of management
consulting in a scenario of radical transformation**

PUBLIC ADMINISTRATION REFORM

GOVERNANCE & PUBLIC MANAGEMENT | JUSTICE
DIGITAL AGENDA & E-GOVERNMENT
ACCOUNTABILITY & QUALITY OF SERVICE

EDUCATION & SOCIAL POLICIES

EMPLOYMENT | VOCATIONAL TRAINING
DIGITAL LEARNING

LOCAL DEVELOPMENT

MARKETING PLACES
INTERNATIONALIZATION

HUMAN RIGHTS

DEMOCRACY
GENDER POLICIES EVALUATION

PRIVATE SECTOR DEVELOPMENT

SMEs DEVELOPMENT
STARTUP & BUSINESS INCUBATION
CREATIVE INDUSTRIES

ENERGY & ENVIRONMENT

ENERGY & NUCLEAR SAFETY
ENVIRONMENT, HEALTH & WORKPLACES
SAFETY MANAGEMENT

RURAL DEVELOPMENT & AGRIBUSINESS

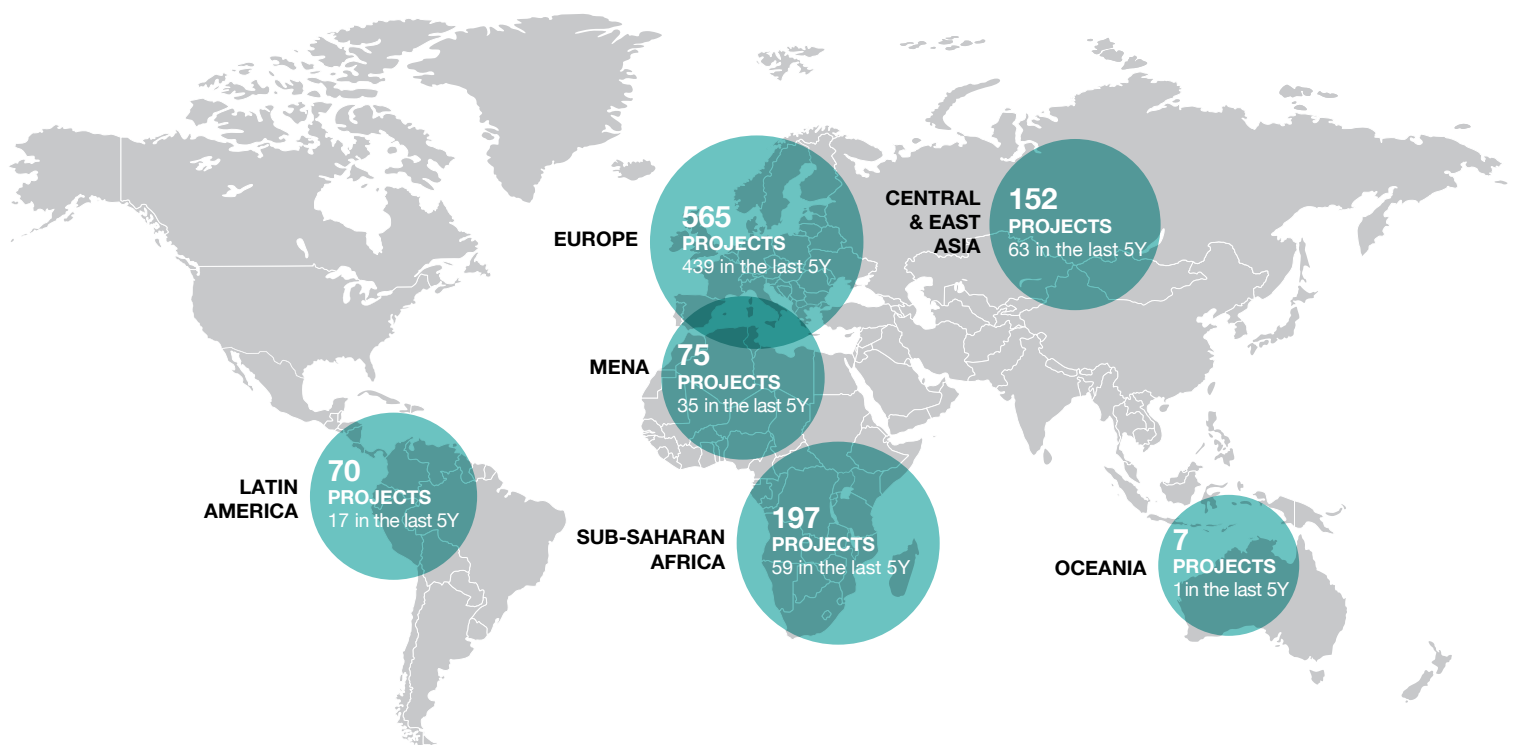
STRENGTHENING VALUE CHAINS
FOOD SECURITY & FOOD SAFETY
AGRICULTURAL PRODUCTIVITY

Sectors of expertise



Projects
implemented
in 130 Countries

500+ clients



+ 75 Global projects

Alongside the European Commission, the United Nations, the World Bank and some of the most relevant international cooperation funding and development organizations



Client Portfolio

ITALY

Central administrative bodies & authorities - AEEG - Autorità per l'Energia Elettrica e il Gas, Autorità garante per l'infanzia e l'adolescenza, Banca d'Italia, Dipartimento Funzione Pubblica, Dipartimento Innovazione Tecnologica, DGCS - Direzione Generale per la cooperazione allo sviluppo, Ministero Attività Produttive, Ministero dei Beni Culturali, Ministero degli Affari Esteri, Ministero del Commercio Internazionale, Ministero dell'Ambiente e della Tutela del Territorio e del Mare, Ministero della Difesa, Ministero dell'Economia e delle Finanze, Ministero dell'Educazione, Ministero della Giustizia, Ministero delle Infrastrutture e dei Trasporti, Ministero dell'Interno, Ministero dell'Istruzione dell'Università e della Ricerca, Ministero del Lavoro e delle Politiche Sociali, Ministero delle Politiche Agricole Alimentari e Forestali, Ministero della Salute, Ministero dello Sviluppo Economico, Presidenza del Consiglio dei Ministri

Regional administrative bodies - Abruzzo, Basilicata, Calabria, Campania, Consiglio Regionale dell'Abruzzo, Consiglio Regionale del Friuli Venezia Giulia, Consiglio Regionale della Lombardia, Emilia-Romagna, Friuli Venezia Giulia, Intercent-er, Lazio, Liguria, Lombardia, Marche, Molise, Piemonte, Puglia, Sardegna, Sicilia, Toscana, Umbria, Valle d'Aosta, Veneto

Provincial administrations - Agrigento, Alessandria, Ancona, Brindisi, Cagliari, Caltanissetta, Campobasso, Caserta, Catanzaro, Città Metropolitana di Cagliari, Città Metropolitana di Milano, Cosenza, Cuneo, Enna, Firenze, Forlì e Cesena, Genova, Lecce, Lecco, Livorno, Lucca, Macerata, Massa Carrara, Messina, Napoli, Novara, Nuoro, Olbia Tempio, Oristano, Padova, Pistoia, Prato, Provincia autonoma di Bolzano, Provincia autonoma di Trento, Roma, Salerno, Savona, Taranto, Torino, Venezia, Vibo Valentia

Municipal administrations - Affile, Alcamo, Anzola nell'Emilia, Aosta, Arco, Augusta, Avellino, Avola, Azzano Decimo, Bagno a Ripoli, Bari, Basiliano, Battipaglia, Bolzano, Borgo San Lorenzo, Brindisi, Cagliari, Campo di Giove, Capannori, Caviago, Cernusco sul Naviglio, Cerro al Lambro, Corsico, Crotone, Desenzano del Garda, Enna, Favara, Finale Ligure, Firenze, Foggia, Forlì, Genova, L'Aquila, Latina, Lecce, Livorno, Lodi, Loiri Porto San Paolo, Lucca, Macherio, Maglie, Maniago, Mantova, Marsala, Matera, Melegnano, Merano, Merate, Messina, Milano, Monreale, Monza, Mortara, Napoli, Oristano, Padova, Palermo, Parma, Partinico, Pesaro, Piacenza, Pioltello, Pomigliano d'Arco, Porcia, Prato, Quartu Sant'Elena, Reggio Calabria, Rivoli, Roma, Romans d'Isonzo, Roseto degli Abruzzi, San Giovanni Lupatoto, San Giuliano Terme, San Vito al Tagliamento, Scafati, Schio, Sedigliano, Seregno, Settimo Milanese, Siracusa, Taranto, Tempio Pausania, Termini Imerese, Trento, Trevignano Romano, Vercelli, Verona, Vicari, Vimodrone, Zola Predosa

National agencies - ACI, AGEA - Agenzia per le erogazioni in Agricoltura, ANCI Nazionale, ANCITEL, Agenzia delle Dogane, Anpal Servizi, CNF - Consiglio Nazionale Forense, CNR - Consiglio Nazionale delle Ricerche, CONI, CONSIP, ENAC, ENAIP Nazionale, Equitalia, ENIT - Agenzia Nazionale del Turismo, FORMEZ, INAIL, Infratel Italia, INPS, ISA - Istituto Superiore Antincendi, IPSEMA - Istituto di previdenza per il settore marittimo, ISAE, ISFOL, ISTAT, INGV - Istituto Nazionale di Geofisica e Vulcanologia, SOGEI, Sogesid, Studiare Sviluppo

Local agencies - Agenzia Lavoro & SviluppoImpresa, Agenzia Regionale dei Parchi del Matese, ARIFL - Regione Lombardia, ARIT - Regione Abruzzo, ARPA Campania, ARPA Molise, ARPA Piemonte, ARPEA Piemonte, ARPA Sicilia, ARTA Abruzzo, ASAP Lazio, ASIS Lombardia, AVEPA, CELVA, CISPEL, CODER Emilia Romagna, Consorzio Tindari Nebrodi, Consorzio Valle d'Aosta delle Agenzie Locali, Comunità Montana Monti Lattari, Comunità Montana dei Monti Dauni Meridionali, Comunità Montana Mugello, CSI Piemonte, EDISU Piemonte, Ente Parco del Matese, Fondazione Sistema Toscana, GAL Gargano, InnovaPuglia, IREF Lombardia, La Città Ideale Consortium, LAORE Sardegna, Lombardia Informatica, OICS - Osservatorio Interregionale

Cooperazione Sviluppo, PD Gruppo Consiliare Regione Lombardia, POLIS Lombardia, Prefettura - U.T.G. di Catania, Prefettura - U.T.G. di Brindisi, Prefettura - U.T.G. di Napoli, Prefettura - U.T.G. di Vibo Valentia, Puglia Sviluppo, Regione Umbria WEBRED, Sannio Europa, SCR Piemonte, SFIRS - Società Finanziaria Regione Sardegna, Sviluppo Italia Basilicata, SVIM - Sviluppo Marche, Valle Umbra e Sibillini - GAL

Chambers of commerce - Arezzo, Catania, Formaper, Milano, Mondimpresa, Roma, Varese, Unioncamere

Public service providers - ACM Dolo, AGEA, AMGAS Bari, AMPS Parma, AMTAB Bari, ARPAC Campania, ASM Foligno, ASPES Pesaro, ASTEM Lodi, CIIP Ascoli Piceno, EDISON Energia, SER.TA, FS Italiane, GSE, IREN, Poste Italiane, Valle Umbra Servizi

Educational organizations, schools and universities - Cegos Italia, DiSCO - Ente Regionale per il Diritto allo Studio e la promozione della Conoscenza, Con i Bambini, EUFORM, FBA, Politecnico di Torino, Trentino School of Management, Unitelsardegna, Università degli Studi di Genova, Università degli Studi Suor Orsola Benincasa, Università degli Studi di Firenze, Università degli Studi di Salerno, Tecnofor

Health and social services - Agenzia per l'Inclusione Sociale del Patto Territoriale Nord Barese-Ofantino, ASL4 Chiavari, Associazione - LA MIA BARI, ATC Torino, Azienda Ospedaliera S. Croce e Carle, IZS - Istituto Zooprofilattico Sperimentale, Ospedale Vittorio Emanuele di Gela, SIFO, Ulss 8 Asolo, USL Umbria 1

Judicial courts - Bolzano, Caltanissetta, Castrovillari, Catanzaro, Cosenza, Crema, Cremona, Marsala, Messina, Palermo, Palmi, Reggio Calabria, Rossano Calabro
Procure - Caltanissetta, Reggio Calabria
Corti d'Appello - Caltanissetta, Catanzaro, Palermo, Reggio Calabria, Salerno
Uffici del Procuratore Distrettuale - Bolzano, Caltanissetta, Castrovillari, Catanzaro, Cosenza, Crema, Cremona, Enna, L'Aquila, Marsala, Milano, Palmi, Pescara, Reggio Calabria, Rossano Calabro, Termini Imerese, Trapani, Venezia, Vibo Valentia

Security agencies - Carabinieri, Corpo Forestale della Sardegna, Guardia di Finanza, Polizia di Stato, Polizia Penitenziaria, Protezione Civile Emilia-Romagna, Vigili del Fuoco

Private companies - Allianz Bank, Almaviva, ArcelorMittal Italia, Assicurazioni Generali, BIP - Business integration Partners, CanevaWorld Resort, De Cecco, Enel, Eni, Fastweb, FCA Italy, FIP - Formatura Iniezione Polimeri, Fonderie Tacconi, Gucci, Intesa Sanpaolo, Health triage - Gruppo Petrone, HT&L Fitting Italia, IMA, Lavazza, L'Oréal Italia, Mediterranea Assicurazioni, Pfizer Italia, Philips Healthcare, Safilo, SOGESI, Telecom Italia, Sheraton, Unicredit Group, Unieuro, Unipol, Volkswagen Group Italia, Würth

SMEs - Agribusiness, Agriculture, Building and construction industry, Ceramic, Chemical industry, Commerce, Commodities, Electronics, Energy, Glass, Healthcare, Hospitality and food, ICT, Industry, Infrastructure, Innovative service sector, Logistics and transport, Mechanical engineering, Plant engineering, Plastics, Services, Technology and media, Telecommunications, Tourism, Typography and packaging, Utilities and environment, Wood

Business and trade union organizations - ACAI Nazionale - Associazione Cristiana Artigiani Italiani, ACAI Sicilia, CSA Lombardia, Fondimpresa, Pyke, SFCU Sistemi Formativi Confindustria Umbria

At all institutional levels
throughout Italy

EUROPE

Albania - CFGU - General Directorate for Financing and Contracting of EU funds, World Bank and other donors, Ministry of Finance
Austria - FHV - Fachhochschule Vorarlberg, Kapsch BusinessCom, Joanneum Research Forschungsgesellschaft mbH
Belgium - College of Europe, VBJK
Bosnia and Herzegovina - Ministry of Governance and Home Affairs
Bulgaria - Bulgarian National Association of Municipalities, Municipality of Sofia, PALGO - Center for Public Administration and Local Government
Cyprus - Municipality of Limisso
Croatia - Handicraft Chamber of Varadzin, HRV - Central Finance and Contracting Agency, HRV - Ministry of Agriculture of Croatia, Ministry of Finance, Ministry of Public Administration, Ministry of Regional Development
Czech Republic - Cegos Czech
Denmark - Pandora A/S
France - Alcatel-Lucent, CNED - Centre national d'enseignement à distance, Axa, Cegos France, Coty, Crédit Agricole, Danone, Europ assistance, IBM France, Leroy Merlin, Nutricia Italia, Renault, Université Lumière Lyon 2
Germany - Adidas, FH Lübeck - Virtuelle Fachhochschule, Gottfried Wilhelm Leibniz Universität Hannover, Hochschule Karlsruhe Technik und Wirtschaft, Jungheinrich, Universität Hildesheim, Volkswagen Financial Services, Vorwerk Folleto
Greece - Xanti District Union of Local Agencies
Hungary - Cegos Hungary - SZAMALK Education and Information Technology Ltd./Dennis Gabor College
Kosovo - Ministry of Public Administration
Ireland - Intuition
Macedonia - MISA - Ministry of Information Society and Administration, MOES - Ministry of Education and Science, SEA - Secretariat for European Affairs, NAO - National Authorising Officer, NF - National Fund, Central Financing and Contracting Department (CFCD) and the Senior Programming Officers (SPOs)
Malta - Ministry for Resources and Rural Affairs
Moldova - Agency for Industrial Restructuring
Norway - Norwegian Defence ADL Centre
Netherlands - DBC Onderhoud e-learning for Health, Eureko/Achmea, Fundeon, Infinitas Learning, Open Universiteit, Technische Universiteit Delf, Thales Nederland, ThiemeMeulenhoff EIPA UP Learning, Vrije Universiteit
Portugal - Algarve University, IFB - Instituto Formacao Bancaria, TAP
Romania - Agentia Nationala a Functionarilor Publici, Centru ADRC - Regional Development Agency, MDRAP, Ministry for Agriculture and Rural Development, Ministry for European Funds, Ministry for Labor, Family, Welfare and Elderly People, Ministry of Economy, Ministry of Public Finance, Ministry of Regional Development and Public Administration, North-East Regional Development Agency, North-West Regional Development Agency, Paying Agency for Rural Development and Fisheries, Provincial Councils of: Braila, Calarasi, Caras Severin, Cluj, Dolj, Ialomita, Mehedinti, Olt, Timisoara, Valcea, Municipalities of Baia Mare and Satu Mare, Craiova, Drobeta Turnu Severin, Fetesti, Giurgiu, Novaci, Slatina, Regional Development Agency for Bucharest-Ifov, Regional Development Agency South-West Oltenia, South-East Regional Development Agency, Superior Council of Magistracy, West Regional Development Agency
Serbia - Chamber of Commerce and Industry of Uzice, Ministry of Finance, Ministry for Public Administration and Local Self-government, Municipality of Belgrade, Public officers Association, Standing Conference of Towns and Municipalities
Spain - Abbvie, Bankia S.A., Barcelona Municipal Institute of Markets, Escuela Militar de Paracaidismo, Ministerio Defensa Espana, Universidad Cardinal Cisneros
Sweden - Ericsson AB, IKEA, Lund University, SCANIA, SIDA
Switzerland - Dymaeting, Tag Heuer
Turkey - CFGU - Undersecretariat of Treasury, Ministry of Agriculture and Rural Development, Ministry of Environment and Urbanization, Ministry of Labour and Social Security
UK - British Council, Brunel University, Coventry University, Elsevier, Eukleia Training, FIP, HSL Health & Safety Laboratory, Nelson Thornes, NHS Health Education England, Oxford Learning, RGU - Robert Gordon University Service Birmingham, Sky, Tribal Education
Ukraine - Center for Corporate Restructuring and Private Sector Development, Ministry for Emergencies, Ministry of Economics, State Committee for Regulation and Entrepreneurship policies

MIDDLE EAST & NORTH AFRICA

Algeria - Ministry of Labour
Egypt - Central Government, Ministry of Commerce and Industry, Ministry of Trade and SMEs, National Research Center
Jordan - Jordanian Investment Center
Kuwait - National Fund for SMEs
Lebanon - Lebanese Civil Society Organisations, Souk Al Taieb
Morocco - Agence nationale de lutte contre l'analphabétisme, Ministry of Environment
Oman - Ministry of Education
Tunisia - HAICOP - Haute Instance de la Commande Publique, Ministère de la Planification et de la Coopération Internationale

SUB-SAHARAN AFRICA

Benin - Finance and Justice, Human Resources, Ministry of Economy
Burundi - HRMO - Management Office Burundi
Central African Republic - Ministry of Governance and Home Affairs
Gabon - Ministry of Economy & Sustainable Development, Ministry of Trade
Ghana - Ministry of Economy and Sustainable Development, Ministry of Finance, Ministry of Local Self-government and Rural Development
Malawi - Ministry of Rural Development
Mozambique - Ministry of Interior
Namibia - Department for Public Service Management, Department of the Office of the Prime Minister
Nigeria - ECOWAS - Central Government, Economic Community of West African States, Ministry of Education
Rwanda - NISR - National Institute of Statistics Rwanda, Regional Organisations
São Tomé e Príncipe - Ministère des Infrastructures, Ressources Naturelles et Environnement
Sierra Leone - Government of the Republic of Sierra Leone, National Authorising Officer of the European Development Fund, Ministry of Justice
Somalia - Central Government
South Africa - Ministry of Cooperative Governance and Traditional Affairs, NPCA - NEPAD Planning and Coordinating Agency
Swaziland - Central Government, Ministry of Agriculture
Tanzania - Kinondoni Municipal Council
Zimbabwe - Local Government Association, Zimbabwe Parks and Wildlife Management Authority

CENTRAL & EAST ASIA

Afghanistan - Central Government, MAIL - Ministry of Agriculture Irrigation and Livestock
Armenia - Ministry of Education and Finance, Ministry of Transportation and Railways Administration
Brunei - Indah Sejahtera
Hong Kong - Cegos Hong Kong
Japan - Bridgestone, Hoya
Kazakhstan - Central Government
Kirghizistan - Ministry of Education and Science
Myanmar - Ministry of Agriculture
Pakistan - Government of Pakistan, PPAF - Pakistan Poverty Alleviation Fund
Russia - Ministry of Commerce and Economic Development, Ministry of Trade and Economic Development
Singapore - Kydon Technologies Pte Ltd, Universitas 21 Glo
Vietnam - Agence Française de Développement, Ministry of Foreign Affairs

LATIN AMERICA

Argentina - Servicio Nacional de Sanidad y Calidad Agroalimentaria
Barbados - OECS Network of Excellence in Tourism and Hospitality Training and Education
Bolivia - Ministry of Rural and Spatial Development
El Salvador - FEPADE - Fundacion Empresarial para el Desarrollo Educativo
Guyana - Guyana Lands and Surveys Commission
Guatemala - Ministry of Economy
Mexico - Instituto Latinoamericano de la Comunicación Educativa
Nicaragua - Central Government

OCEANIA

Australia - Australian Department of Defence, Griffith University
CPA Australia
New Zealand - MOE - Ministry of Education New Zealand

Significant projects in several socio-economic and cultural contexts worldwide



UN SPECIALIZED AGENCIES

FAO - Food and Agriculture Organization
IFAD - International Fund for Agricultural Development
ILO - International Labour Organization
UNDP - United Nations Development Programme
UNFPA - United Nations Population Fund
UNHCR - United Nations High Commission for Refugees
UNICEF - United Nations International Children's Emergency Fund
UNIDO - United Nations Industrial Development Organization
UNOPS - United Nations Office for Project Services
UN Women - United Nations Entity for Gender Equality and the Empowerment of Women

EUROPEAN INSTITUTIONS

EU Agencies

BTSF - Better Training for Safer Food
EAR - European Agency for Reconstruction
ECDC - European Centre for Disease Prevention and Control
EIOPA - European Insurance and Occupational Pensions Authority
EMSA - European Maritime Safety Agency
ETF - European Training Foundation
UFM - Union for the Mediterranean

EU Delegations - Afghanistan, African Union, Albania, Algeria, Angola, Argentina, Armenia, Azerbaijan, Bangladesh, Barbados, Belgium, Belize, Benin, Bhutan, Bolivia, Bosnia and Herzegovina, Botswana, Bulgaria, Burkina Faso, Burundi, Cambodia, Cameroon, Cape Verde, Caribbean, Cayman Islands, Central African Republic, China, Colombia, Comoros, Congo, Costa Rica, Cyprus, Djibouti, Egypt, El Salvador, Ethiopia, Fiji, Gabon, Ghana, Guatemala, Guinea-Bissau, Guyana, Haiti, Honduras, India, Indonesia, Iraq, Israel, Ivory Coast, Jamaica, Jordan, Kenya, Kosovo, Lebanon, Liberia, Macedonia, Madagascar, Malawi, Maldives, Mali, Mauritania, Moldova, Mongolia, Montenegro, Morocco, Mozambique, Namibia, Nicaragua, Niger, Nigeria, Pakistan, Palestine, Peru, Philippines, Romania, Rwanda, Senegal, Serbia, Sierra Leone, Somalia, South Africa, South Sudan, Sudan, Sri Lanka, Suriname, Swaziland, Syria, Tajikistan, Tahiti, Tanzania, Tchad, Thailand, Togo, Tunisia, Turkey, Uganda, Ukraine, West Bank, Zambia, Zimbabwe

European Commission - DG DEVCO/EuropeAid, DG Education, DG Enlargement, DG Environment, DG External relations, DG Health and Consumer, DG Human Resources, DG Information Society and Media, DG Research, DG Trade

European Parliament

National Authorizing Officer of the European Development Fund - Belize, Benin, Central African Republic, Chad, Fiji, Guinea, Sierra Leone, Turkey

Secretary General of the European Council

INTERNATIONAL FINANCIAL INSTITUTIONS & DONORS

ADB - Asian Development Bank
AFD - French Development Agency
AFDB - African Development Bank
Council of Europe
DANIDA - Danish International Development Agency
EBRD - European Bank for Reconstruction and Development
IDB - Interamerican Development Bank
ISDB - Islamic Development Bank
USAID - US Agency for International Development
World Bank

Assignments by the main
International Organizations

ADVISORY

A leading consulting firm
for the public sector,
one of the most referenced
players internationally

CORE SERVICES

ORGANIZATIONAL ANALYSIS, PROCESS ANALYSIS AND CHANGE MANAGEMENT

Organizational set-up and models
Process analysis and re-engineering
E-Government and E-Procurement systems
Performance Systems and HR Management

PROGRAMMING, STRATEGIC AND MANAGEMENT CONTROL

Capacity building
Indicator system design
Development of monitoring and control systems

TERRITORIAL GOVERNANCE

Strategic and territorial planning
Management of participatory processes
Territorial marketing



TECHNICAL ASSISTANCE



Supporting
the public administration
in the implementation
of EU Programs

CORE SERVICES

EU PROGRAMS GOVERNANCE

Supporting the design and implementation of the Program's management and control system
Identification of innovative governance and implementation practices
Verification and review of the functioning of the organizational and operational solutions adopted
Support to the simplification and standardization of procedures
Support to the activities of the Monitoring Committee
Organization and management of the liaison activity with the partnership

PROGRAMMING AND IMPLEMENTATION

Elaboration of socio-economic analyses to support the definition of strategic areas of intervention
Definition of the Program's strategic and operational framework
Support to the elaboration of documentation related to reprogramming
Elaboration of documents, formats, models and tools to support implementation
Support to the dialogue with the beneficiaries for the correct implementation and reporting of the interventions

MONITORING

Definition of indicators to monitor the Operational Programs
Definition of periodic reporting and decision support models
Analysis of results and proposals for improvement activities

AUDITING

Definition of sampling methodology
Development of audit trails, manuals, checklists and reports
Control scheduling
Annual report editing

MONITORING & EVALUATION

For public-private
decision-making,
and monitoring and evaluation
of public policies

CORE SERVICES

EU PROGRAMS EVALUATION

Programming, strategic and management control
Evaluation of Development Programs' results and effects
Evaluation of organizational set-ups, management and procedural solutions
Identification and analysis of good practices
Analysis of the effectiveness of communication strategies
Evaluation of project selection criteria
Supporting Local Action Groups in defining and implementing tools for self-assessment of local development strategies

INTERNATIONAL EVALUATION

Definition, management and implementation of strategic evaluations
Qualitative and quantitative research
Supporting decision-making and planning processes for public policies and cooperation strategies
Management and implementation of framework contracts
Ex-post evaluation of policies, strategies and Programs
Analysis of structure, performance, overall capacity and processes

MONITORING & CUSTOMER ANALYSIS

System analysis
Support, planning, management, implementation, data processing and analysis
Strategic insights
Generative research for business and territorial innovation
Stakeholder engagement

LEARNING

The leading Italian provider of integrated training solutions and consulting on training processes for public sector and large private companies

CORE SERVICES

INNOVATIVE CLASSROOM LEARNING

Design and development of integrated and innovative learning models
Hybrid classroom management
Ex ante, in itinere and ex post learning monitoring and assessment
Delivering coaching and briefing services, general and specific consulting
Implementation of help desk intervention models (level I and II)

KNOWLEDGE INFRASTRUCTURES

Design, development and monitoring of digital learning content
Implementation of cross platform and multi-device services
Design and implementation of e-learning systems
Implementation of open source LMS and Virtual Classroom platforms for both synchronous and asynchronous learning
Design and development of customized gamification platforms

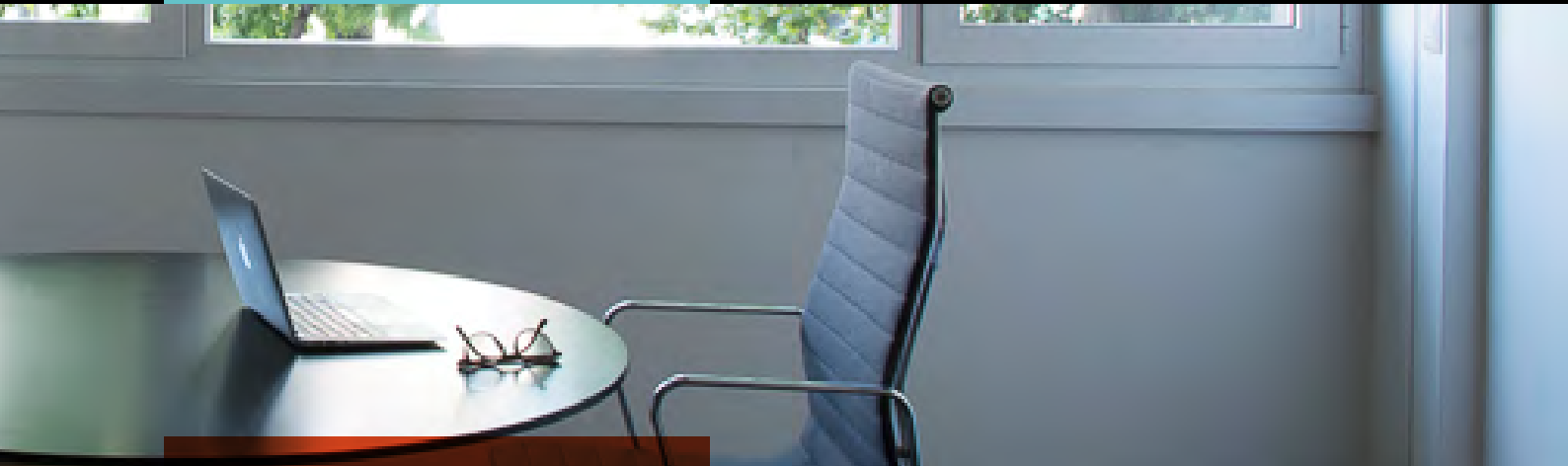
RESEARCH & DEVELOPMENT

Scenario monitoring for best practice testing
Design and development of innovative learning solutions and prototypes



www.exactls.com


One of the top global players
in providing software solutions
for knowledge and learning
content management



**LEARNING CONTENT
MANAGEMENT SYSTEM (LCMS)**

Single source, WYSIWYG authoring
for multiple output
Semantic knowledge repository
Smart project management
Integrated LMS

COMMUNICATION



One of the most skilled players
in Italy for the public sector

CORE SERVICES

EU FUNDED PROGRAMS COMMUNICATION

Assistance to managing authorities and communication beneficiaries
Integrated communication strategy also among Operational Programs
Corporate identity Program design
Information and awareness campaigns
Monitoring and evaluation of the impact of communication

INSTITUTIONAL COMMUNICATION

Communication plans
URP and citizen information desks
Corporate annual and end-of-term reports
Participatory communication

VISIBILITY CAMPAIGNS

Cross-media communication
Educational campaigns
Public utility communication
Awareness campaigns
Associative communication

TERRITORIAL MARKETING

Feasibility studies
Technical assistance to tourism and cultural marketing
Territorial and supply-chain promotion
Investment attraction
Lead generation

DIGITAL LAB



IT solutions for the modernization
of the public administration

CORE SERVICES

INTEGRATED ADVISORY AND PROJECT MANAGEMENT

- Regulatory digitization
- Re-engineering of processes
- Document management
- Business intelligence

DESIGN & IMPLEMENTATION

- Functional analysis
- Technical specifications
- Software architectures
- Development & Testing

INNOVATION

- Scouting products
- Feasibility studies
- Proof of concept

SAFETY QUALITY ENVIRONMENT

Management systems services,
health, workplace safety and
environment

CORE SERVICES

MANAGEMENT SYSTEMS

Quality ISO 9001
Environment ISO 14001
Safety ISO 45001
Social Responsibility SA 8000
Antibullying PDR 42:2018

LEGISLATION

Safety D.Lgs. 81/08
Privacy GDPR
Food safety HACCP

TRAINING

Health and Safety in the workplace training courses
ISO 9001 Quality Management System, ISO 14001 Environment Management System,
ISO 45001 Occupational Health and Safety (OH&S) Management System and Internal Auditor Training

ORGANIZATIONAL MODELS

Business risk analysis
D.Lgs. 231/2001 - OdV



Lattanzio KIBS Observatory offers the decision-makers community a multi-level interpretation of key economic and social issues affecting both the public sector and businesses.

Among these topics is the Silver Economy, which Lattanzio KIBS is dedicating studies and research to, the only one of its kind in Italy in order to provide Silver Economy Network partners with a data-driven point of view, better understand this reality and encourage the activation of multi-stakeholder discussion forums.

Knowledge, best practices and success stories

Lattanzio KIBS Editore publishes research works, survey results, success stories and case studies of private organizations and public bodies, which play a key role in disseminating good practice and in fostering the debate among experts, influencers and decision-makers. The publications include business reference models and methods aimed at supporting innovative reform processes in specific domains.

Awards



ТИІМДІ БАСҚАРУ
IL BUON GOVERNO
GOOD GOVERNANCE

The “**Buon Governo Award**” is an international research grant designed to support students and researchers in order to foster the culture of public governance.

The 2016/2017 award edition has been developed in partnership with the Academy of Public Administration under the President of the Republic of Kazakhstan and the Embassy of Italy in Kazakhstan.



Nuove idee sulla Pubblica Amministrazione

The “**Premio TESI PA**” is an initiative promoted by Lattanzio KIBS in partnership with FORUM PA that has fostered R&D and the development of know-how on PA innovation since 2007.

The contest is open to all kinds of graduates, who have focused on innovative ideas for Italian PAs in their final papers.



Lattanzio KIBS for the Arts

We open our offices to solo shows, artistic and cultural projects, and creative events. Driving and reflecting change is thus the main continuity between Lattanzio KIBS and the arts.

Dialogue among
forms of knowledge



LATTANZIOnet

The website www.lattanziokibs.com enables users to access the online Documentation Center, which is free of charge and reserved for LATTANZIOnet subscribers. 100,000 subscribers, who can access the entire collection of seminar proceedings and databases, training resources and bibliographies, make the knowledge network. They can also receive a newsletter with group-related news, activities and projects related to the modernization of the public sector.

Quality and environmental management certifications ISO 9001:2015 - ISO 14001:2015

Lattanzio KIBS is UNI EN ISO 9001:2015 and UNI EN ISO 14001:2015 certified for management consulting, research, managerial training, publication, information system development, communication and event organization.



Lattanzio KIBS in business associations

Lattanzio KIBS is member of CONFINDUSTRIA ASSOCONSULT - Business Association of Management Consulting - which participates in CONFINDUSTRIA and FEACO (European Federation of Management Consulting Associations), ASSOLOMBARDA, ASSIRM and ELIG (European Learning Industry Group).

Ezio Lattanzio has served as President of FEACO, the European Federation of Management Consulting Associations, based in Brussels, from 2011 to 2018. He is Past President of Confindustria Assoconsult, the association of Confindustria that represents the management consulting sector in Italy, which he led from 2009 to 2014.

He is also Past President of Confindustria Intellect - Italian Federation of Consulting, Communication, Research, Web Publisher - a position held in the two-year period 2014-2015. Since 2013 he has been a Board member of Elig, the European association to support the digital transformation of learning and education.



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